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10 **Pro hac vice* admission to be sought

11 ATTORNEYS FOR PLAINTIFF

12 UNITED STATES DISTRICT COURT

13 NORTHERN DISTRICT OF CALIFORNIA

14 SAN JOSE DIVISION

15 JAMES GROSS, individually and on behalf of all
 16 others similarly situated,

17 Plaintiff,

18 v.

19 SYMANTEC CORPORATION, a Delaware
 corporation,

20 Defendant.

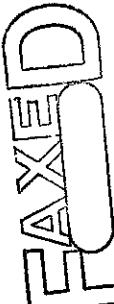
21 Case No. CV 12-00154

22 COMPLAINT FOR:

- 23 1. Violations of Unfair Competition Law,
 Cal. Bus. & Prof. Code §§ 17200, *et seq.*;
2. Fraudulent Inducement;
3. Breach of Express Warranties, Cal.
 Com. Code § 2313;
4. Breach of Contract;
5. Breach of the Implied Covenant of
 Good Faith and Fair Dealing; and
6. Unjust Enrichment.

24 DEMAND FOR JURY TRIAL

25 CLASS ACTION



1 Plaintiff James Gross brings this Class Action Complaint against Defendant Symantec
 2 Corporation (“Symantec” or “Defendant”) to obtain redress for, and put an end to, Symantec’s
 3 defrauding of consumers across the country through the deceptive design and sale of certain of its
 4 software products. Plaintiff, for his Class Action Complaint, alleges as follows upon personal
 5 knowledge as to himself and his own acts and experiences and, as to all other matters, upon
 6 information and belief, including investigation conducted by his attorneys.

7 **NATURE OF THE ACTION**

8 1. Symantec is one of the world’s largest developers of computer security software, and
 9 also sells a variety of products that it claims will increase the speed, performance, and stability of a
 10 consumer’s personal computer (“PC”), protect against privacy risks, remove harmful errors, and
 11 “clean up” hard drives. Unfortunately for consumers, the methods used by Symantec to induce
 12 consumers to purchase such software, as well as the software itself, is undeniably fraudulent.

13 2. Through a common deceptive scheme, Symantec uniformly defrauds consumers into
 14 purchasing the three products at issue in this lawsuit—PC Tools Registry Mechanic, PC Tools
 15 Performance Toolkit, and Norton Utilities (hereafter collectively referred to as the “Scareware”).

16 3. First, Symantec represents to the consumer that the Scareware is capable of
 17 identifying and fixing a wide range of PC errors, privacy threats, and other computer problems.
 18 Next, to demonstrate the Scareware’s value to the consumer, Symantec allows the user to download
 19 the software and perform a “free diagnostic” scan, which purportedly detects whether any such
 20 problems exist on the individual’s PC. Then, the Scareware reports, in alarmist fashion, that
 21 harmful errors and other threats exist on the user’s PC. Finally, Symantec informs the consumer
 22 that a handful of these issues may be fixed for free, but the individual must purchase the product to
 23 fully remove the remaining so-called errors.

24 4. As explained more fully herein, however, the Scareware *does not conduct any actual*
 25 *diagnostic testing* on the computer. Instead, Symantec intentionally designed its Scareware to
 26 *invariably* report, in an extremely ominous manner, that harmful errors, privacy risks, and other

1 computer problems exist on the user's PC, regardless of the real condition of the consumer's
2 computer. Furthermore, the Scareware does not, and cannot, provide the benefits promised by
3 Symantec. Accordingly, consumers are duped into purchasing software that does not function as
4 advertised, and in fact, has very little (if any) utility.

5. Symantec holds itself out as a reputable industry leader in developing software
6 aimed to protect consumers' computers. Because average consumers lack the requisite technical
7 expertise to understand the underlying functionality of Symantec's software, they trust Symantec to
8 convey truthful information, and to honestly and accurately identify and remove harmful errors
9 from their computers. Symantec betrayed that trust, and as a result, millions of consumers have
10 been, and continue to be, tricked into paying for its unlawful Scareware. Due to the level of
11 egregious, willful acts of fraud committed by Symantec, Plaintiff seeks punitive damages.

12 **PARTIES**

13 6. Plaintiff James Gross is a natural person and citizen of the state of Washington.

14 7. Defendant Symantec Corporation is a Delaware corporation with its headquarters
15 and principal place of business located at 350 Ellis Street, Mountain View, California 94043.
16 Symantec does business throughout the State of California and the United States.

17 **JURISDICTION AND VENUE**

18 8. This Court has jurisdiction over this action pursuant to 28 U.S.C. § 1332(d), because
19 (a) at least one Class member is a citizen of a different state than Defendant, (b) the amount in
20 controversy exceeds \$5,000,000.00, exclusive of interest and costs, and (c) none of the exceptions
21 under that subsection apply to this action.

22 9. This Court has personal jurisdiction over Defendant because Defendant conducts
23 business in California and the unlawful conduct alleged in the Complaint occurred in, was directed
24 to, and/or emanated from California. Additionally, Symantec is headquartered in Mountain View,
25 California.

26 10. Venue is proper in this District because Symantec maintains its headquarters in this

1 District and because the improper conduct alleged in this Complaint occurred in, was directed to,
2 and/or emanated from this District.

3 **INTRADISTRICT ASSIGNMENT**

4 11. Pursuant to Civil Local Rule 3-2(e), this case shall be assigned to the San Jose
5 Division.

6 **FACTUAL BACKGROUND**

7 **I. A Brief Overview of Symantec Corporation.**

8 12. Founded in 1982, Symantec has become a household name for its anti-virus and
9 other security-related software. In August 1990, Symantec merged with Peter Norton Computing,
10 Inc. and has since continued to sell products, such as Norton Antivirus and Norton Utilities, under
11 the Norton name.

12 13. Symantec boasts that it is one of the “world’s largest software companies with more
13 than 18,500 employees in more than 50 countries.”¹ Defendant asserts that its mission is to help
14 consumers “secure and manage their information-driven world against more risks at more points,
15 more completely and efficiently than any other company.”

16 **A. Symantec Acquires PC Tools, Ltd.**

17 14. In August 2008, Symantec acquired Australian PC utilities software company PC
18 Tools, Ltd. At the time of the acquisition, Symantec issued a press release stating that, “With the
19 addition of PC Tools, Symantec will expand its consumer product portfolio to include award-
20 winning PC utilities software and point security technologies.”²

21 15. After acquiring PC Tools, Symantec redesigned its Norton Utilities software to
22 mirror the look and functionality of the PC Tools Registry Mechanic and PC Tools Performance
23 Toolkit software.

24
25

¹ Corporate Profile, <http://www.symantec.com/about/profile/> (last visited January 8, 2012).

26
27 ² Symantec to Acquire PC Tools,
http://www.symantec.com/about/news/release/article.jsp?prid=20080818_02 (last visited January 8, 2012).

1 **B. Symantec's Researchers Publish a Report Warning Consumers about
2 Scareware—Yet Fail to Mention That It Produces Similar Software.**

3 16. In addition to developing software, Symantec employs a team of researchers who
4 investigate emerging cyber threats to consumers. Approximately one year after acquiring PC Tools,
5 Symantec's researchers published a whitepaper detailing a new threat to consumers—scareware.

6 17. In what can only be described as supreme irony, or a clever attempt by Defendant to
7 persuade consumers to choose its own “legitimate” computer utility software, the results of
8 Symantec's research succinctly capture the fraud at issue in this lawsuit: “Once installed on a user's
9 computer—and to induce payment—rogue security applications often misrepresent the computer's
10 security status or performance, displaying fake or exaggerated claims of threats.”³ In industry
11 parlance, these “rogue” applications are called “scareware.”

12 18. As explained below, the foregoing description aptly describes the exact deception
13 Symantec uses to trick consumers into purchasing its own Scareware.

14 **II. Symantec Tricks Consumers into Purchasing its Scareware Through a Common
15 Deceptive Scheme.**

16 19. When a consumer searches the World Wide Web for software to increase the speed
17 or performance of a computer, to remove harmful PC errors, or to protect their privacy, the
18 individual will likely encounter advertisements for Symantec's Scareware. Upon clicking on a
19 hyperlink to one of its websites, Symantec presents the consumer with misrepresentations about the
20 utility of the Scareware, thus triggering the initial phase of Symantec's deceptive scheme.

21 **A. Regardless of the Software Product or Website Viewed by a Consumer,
22 Symantec Uniformly Misrepresents the Utility of its Scareware.**

23 20. On the individual webpages for PC Tools Registry Mechanic, PC Tools Performance
24 Toolkit, and Norton Utilities, Symantec displays affirmations about the software's functionality.

25
26 ³ Symantec Report on Rogue Security Software,
27 http://eval.symantec.com/mktginfo/enterprise/white_papers/b-symc_report_on_rogue_security_software_WP_20100385.en-us.pdf (last viewed January 8, 2012).

1 Specifically, Symantec asserts that the Scareware protects the user's privacy, improves the
 2 efficiency and performance of the computer, increases the PC's stability, repairs the hard drive, and
 3 cures common computer errors.

4 21. With these representations as a backdrop, it becomes clear why the "free diagnostic"
 5 scan (the second phase of Symantec's deceptive scheme) offered to consumers is so misleading.

6 **B. Symantec Offers the Consumer a "Free Diagnostic Scan" With its
 7 Scareware.**

8 22. Through its websites, Symantec recommends that the viewing consumer download
 9 its Scareware and conduct a "free scan" to detect the issues that the product is supposedly designed
 10 to fix. Naturally, the consumer believes that the scan will detect the sort of computer issues—such
 11 as harmful errors, privacy threats, and other performance-hindering problems—that Symantec
 12 claims the Scareware can remedy.

13 23. Once the consumer downloads and installs the Scareware, the third phase of the
 14 deceptive scheme begins: the software informs the user that dozens of harmful errors exist on the
 15 user's computer, and then offers to fix these problems—for a price.

16 **C. Plaintiff's Experts Uncover that Symantec Designed its Scareware to
 17 Invariably Report Harmful Errors to Induce Users to Purchase the
 18 Software.**

19 24. As introduced above, PC Tools Registry Mechanic, PC Tools Performance Toolkit,
 20 and Norton Utilities are substantially identical in functionality, yet have slightly varied graphical
 21 user interfaces (i.e., the display screens presented to the user). In particular, each software product
 22 allows the user to perform a scan to detect certain computer problems. Once the scan is complete,
 23 the Scareware shows a list of errors identified by the software ranging from "Low Priority" to
 24 "High Priority." The Scareware also presents a graphical depiction of a meter, ranging from red to
 25 green, with a corresponding rating for the overall "System Health" of the computer. Additionally,
 26 the Scareware displays the "Privacy Health" and "Disk Health" of the computer, ranging from
 27 "LOW" to "HIGH."

1 25. Once the Scareware's scan is completed, the user is presented with its results in an
 2 extremely menacing fashion. For example, the displayed lettering is red and bolded, the screen
 3 contains warnings that errors need immediate repair, or that they are slowing down the computer, or
 4 exposing the user's privacy. Next, the Scareware offers to "fix" some of the detected errors, but
 5 requires the user to purchase the full, registered version, of the software to fully "fix" the identified
 6 computer problems.⁴

7 26. The truth, however, is that the Scareware does not actually perform any meaningful
 8 evaluation of the user's computer system, or of the supposed "errors" detected by the software.
 9 Moreover, the Scareware does not, and cannot, actually perform the valuable tasks represented by
 10 Symantec through its websites, advertising, and in-software display screens.

11 27. Through his attorneys, Plaintiff has engaged computer forensics experts to examine
 12 Symantec's Scareware. The results of this investigation confirm that Symantec's Scareware *always*
 13 reports that the user's computer's "System Health" is "LOW," that "High Priority" errors exist on
 14 the system, and that the user's "Privacy Health" and "Disk Health" are "LOW." Ostensibly these
 15 representations scare the user into believing that the computer is damaged, or at risk, and that
 16 purchase of the Scareware is necessary to "fix" these problems. Worse, Plaintiff's experts revealed
 17 that, by any stretch of the imagination, the errors detected as "High Priority" *are not credible*
 18 *threats* to a computer's functionality.

19 28. The experts' investigation further uncovered that Symantec programmed its
 20 Scareware to, *inter alia*, (i) always identify problems on a user's computer (even where none exist),
 21 (ii) artificially inflate the number of errors detected on a user's computer, (iii) characterize
 22 innocuous files as "High Priority" errors, and (iv) arbitrarily report that the user's "System Health,"
 23 "Privacy Health," and "Disk Health" are "LOW" without any actual assessment of these issues.

24
 25 4 The Norton Utilities software's method of inducement is even more devious. Instead of providing a free scan
 26 followed by an immediate offer to purchase the software to fix "errors," the consumer is offered a 30-day free trial. At
 27 the completion of the trial, the user must purchase the product to continue using it. Therefore, for a full 30 days the
 28 consumer is tricked into believing that Norton Utilities is detecting and removing harmful errors from the individual's
 computer, and that purchase of the product is necessary to continue protecting the PC.

1 29. By and through the deceptive scheme described above, Symantec has profited, and
2 continues to profit, by defrauding consumers into believing that their computers are severely
3 damaged, and/or at risk, and that purchase of its Scareware is necessary to “fix” these problems.

4 **III. Plaintiff James Gross’s Experience**

5 30. In April of 2011, Gross performed an Internet search for software that would
6 enhance the performance of his computer. After seeing a link that seemed promising, Gross
7 navigated to a Symantec subsidiary’s website—www.PCTools.com—and clicked on a link for a
8 software produced called “Registry Mechanic” that purported to perform a “free scan” of his
9 computer.

10 31. Gross relied upon the representations made by Symantec through the PC Tools
11 website about the functionality of the Registry Mechanic software. In particular, Gross reasonably
12 believed that Registry Mechanic would truthfully scan and fix computer errors, protect his privacy,
13 and speed up his computer. For that reason, Gross performed Symantec’s “free scan.”

14 32. After the “free scan” was performed, the software indicated that Gross’s computer
15 possessed numerous “High Priority” errors, and that his “System Health” was “LOW.” After
16 clicking “repair” to fix these supposed problems, a display box informed Gross that only some of
17 the errors would be fixed with the trial version, and that he must purchase the product to “fix all
18 detected issues.” But for these misrepresentations—that his “System Health” was “LOW,” and that
19 “High Priority” errors existed on his computer—Gross would not have purchased Symantec’s
20 software. Similarly, but for Symantec’s “free scan,” Gross would not have purchased the Registry
21 Mechanic software.

22 33. As requested by Defendant, Gross clicked on the “Purchase Online” button and was
23 directed to a website where he purchased PC Tools Registry Mechanic for the price of \$29.99.

24 34. However, as discussed above, the “errors” purportedly “detected” by Registry
25 Mechanic were not “High Priority,” and his “System Health” was not actually “LOW.”

CLASS ALLEGATIONS

35. **Definition of the Class:** Plaintiff James Gross brings this action pursuant to Fed. R. Civ. P. 23(b)(2) and (3) on behalf of himself and a Class of similarly situated individuals, defined as follows:

All individuals and entities in the United States and its territories that have purchased any of the following software from Symantec: PC Tools Registry Mechanic, PC Tools Performance Toolkit, and Norton Utilities.

Excluded from the Class are (1) Defendant, Defendant's agents, subsidiaries, parents, successors, predecessors, and any entity in which the Defendant or their parents have a controlling interest and their current and former employees, officers, and directors, (2) the Judge or Magistrate Judge to whom this case is assigned and the Judge's or Magistrate Judge's immediate family, (3) persons who execute and file a timely request for exclusion, (4) persons whose claims in this matter have been finally adjudicated on the merits or otherwise released, and (5) the legal representatives, successors, or assigns of any such excluded person.

36. **Numerosity:** The exact number of Class members is unknown to Plaintiff at this time, but on information and belief, Symantec has sold its software to with thousands of Class members throughout the country, making joinder of each individual member impracticable. Ultimately, the Class members will be easily identified through Symantec's records.

37. **Typicality:** Plaintiff's claims are typical of the claims of the other members of the Class. Plaintiff and the Class sustained damages as a result of Symantec's uniform wrongful conduct during transactions with Plaintiff and the Class. Plaintiff's claims are typical of the claims of all of the other members of the Class.

38. **Adequate Representation:** Plaintiff will fairly and adequately represent and protect the interests of the Class, and has retained counsel competent and experienced in complex litigation and class actions. Plaintiff has no interests antagonistic to those of the Class, and Symantec has no defenses unique to Plaintiff. Plaintiff and his counsel are committed to vigorously prosecuting this action on behalf of the members of the Class, and have the financial resources to do so. Neither

1 Plaintiff nor his counsel have any interest adverse to those of the other members of the Class.

2 **39. Commonality and Predominance:** Common questions of law and fact exist as to
3 all members of the Class and predominate over any questions affecting only individual members:

- 4 a) whether Defendant has intentionally designed its software to deceive
5 consumers into purchasing its products;
- 6 b) whether Defendant has breached its express warranties;
- 7 c) whether Defendant's conduct described herein constitutes a breach of
8 express warranties pursuant to the California Commercial Code;
- 9 d) whether Defendant's conduct described herein constitute a violation of
10 California's Unfair Competition Law (Cal. Bus. & Prof. Code §§ 17200, *et seq.*);
- 11 e) whether Defendant's conduct described herein constitutes fraudulent
12 inducement;
- 13 f) whether Defendant's conduct described herein constitutes a breach of
14 contract;
- 15 g) whether Defendant unjustly received and/or continues to receive
16 money as a result of its conduct described herein, and whether under
17 principles of equity and good conscience, Defendant should not be
18 permitted to retain those monies.

19 **40. Superiority:** This class action is appropriate for certification because class
20 proceedings are superior to all other available methods for the fair and efficient adjudication of this
21 controversy and joinder of all members of the Class is impracticable. The damages suffered by the
22 individual members of the Class will likely be small relative to the burden and expense of
23 individual prosecution of the complex litigation necessitated by Symantec's wrongful conduct.
24 Thus, it would be virtually impossible for the individual members of the Class to obtain effective
25 relief from Symantec's misconduct. Even if members of the Class could sustain such individual
26 litigation, it would not be preferable to a class action because individual litigation would increase

1 the delay and expense to all parties due to the complex legal and factual controversies presented in
2 this Complaint. By contrast, a class action presents far fewer management difficulties and provides
3 the benefits of single adjudication, economy of scale, and comprehensive supervision by a single
4 court. Economies of time, effort, and expense will be fostered and uniformity of decisions will be
5 ensured.

6 **41. Policies Generally Applicable to the Class:** This class action is also appropriate for
7 certification because Symantec has acted or refused to act on grounds generally applicable to the
8 Class and Subclass, thereby requiring the Court's imposition of uniform relief to ensure compatible
9 standards of conduct toward the members of the Class, and making final injunctive relief
10 appropriate with respect to the Class as a whole. Symantec's policies challenged herein apply and
11 affect members of the Class uniformly and Plaintiff's challenge of these policies hinges on
12 Symantec's conduct with respect to the Class as a whole, not on facts or law applicable only to
13 Plaintiff. Symantec has acted and failed to act on grounds generally applicable to Plaintiff and the
14 other members of the Class, requiring the Court's imposition of uniform relief to ensure compatible
15 standards of conduct toward members of the Class.

16 42. Plaintiff reserves the right to revise the foregoing "Class Allegations" and "Class
17 Definitions" based on facts learned in discovery.

FIRST CAUSE OF ACTION
Violations of California's Unfair Competition Law
Cal. Bus. & Prof. Code §§ 17200, *et seq.*
(On Behalf of Plaintiff and the Class)

21 | 43. Plaintiff incorporates by reference the foregoing allegations as if fully set forth
22 | herein.

23 44. California's Unfair Competition Law ("UCL"), Cal. Bus. & Prof. Code §§ 17200, *et*
24 *seq.*, protects both consumers and competitors by promoting fair competition in commercial
25 markets for goods and services.

26 45. The UCL prohibits any unlawful, unfair or fraudulent business act or practice. A

1 business practice need only meet one of the three criteria to be considered unfair competition.

2 46. The utility of a consumer product is a material term of any transaction because it
 3 directly affects a consumer's choice of, or conduct regarding, whether to purchase a product. Any
 4 deception or fraud related to the utility of a product is materially misleading.

5 47. Likewise, the price of a consumer product is a material term of any transaction
 6 because it directly affects a consumer's choice of, or conduct regarding, whether to purchase a
 7 product. Any deception or fraud related to the price of a product is materially misleading.

8 48. As described herein, Defendant engaged in fraudulent and unfair business practices,
 9 as defined by the UCL, by, *inter alia*: (i) misrepresenting the utility of its Scareware products to
 10 consumers, (ii) misrepresenting the results of the "free scan" to consumers, (iii) scaring consumers
 11 with false scan results for the purpose of tricking consumers into purchasing the Scareware, and (iv)
 12 selling Scareware that lacks the advertised utility.

13 49. Specifically, Defendant affirmatively represented to Plaintiff that: PC Tools Registry
 14 Mechanic would honestly and accurately scan his computer for harmful problems, increase the
 15 speed and stability of his computer, and protect his privacy. Furthermore, through the software
 16 itself, Symantec affirmatively represented that Plaintiff's "System Health" was "LOW" and that
 17 "High Priority" errors existed on his computer.

18 50. The above affirmative representations were in fact false. In particular, Symantec's
 19 software does not actually speed up the performance and stability of computers in the manner
 20 described by Defendant, nor does it protect the user's privacy as represented. Likewise, the results
 21 of the "free diagnostic scan" provided by the software were false, because PC Tools Registry
 22 Mechanic did not perform an actual evaluation of Plaintiff's computer or any problems contained
 23 on it.

24 51. Furthermore, the *only reason* for consumers to purchase the Scareware products is to
 25 "fix" the supposed "errors" that the free scans "detected." As such, the false results of the free scans
 26 were, in every case, necessarily the impetus that caused the consumers to purchase the Scareware.

1 Unquestionably then, Defendant's free "scan" and false marketing practices were likely to mislead
2 reasonable consumers.

3 52. Defendant has violated the “fraudulent” prong of the UCL by intentionally designing
4 the Scareware to report fake errors and misrepresent the “System Health” of consumers’ computers,
5 with the intent to defraud consumers into purchasing its software products. A reasonable consumer
6 is likely to, and Plaintiff and the Class did, rely on Defendant’s misrepresentations regarding the
7 benefits conferred by the Scareware. Moreover, Symantec’s misrepresentations were likely to
8 deceive reasonable consumers, and, in fact, did deceive Plaintiff and the Class into purchasing
9 Scareware that lacked the advertised utility.

10 53. Defendant has also violated the “unfair” prong of the UCL by causing substantial
11 injury to consumers through the conduct alleged above. The injuries caused by Defendant’s unfair
12 conduct are not outweighed by any countervailing benefits to consumers or competition, and could
13 not reasonably have been known by consumers. Further, Symantec’s fraudulent marketing practices
14 violate California’s public policies favoring enforcement of implied and express warranties.

15 54. Defendant's fraud and unfair conduct occurred during the marketing and sale of
16 computer software products, and therefore occurred in the course of Defendant's business practices.

17 55. Plaintiff and the Class have suffered harm in the form of actual monetary damages as
18 a proximate result of Defendant's fraudulent and unfair conduct.

19 56. Pursuant to Cal. Bus. & Prof. Code § 17203, Plaintiff seeks an order enjoining
20 Defendant from continuing to engage in the unfair and unlawful conduct described herein. Plaintiff
21 seeks an order (1) requiring Defendant to cease the unfair and unlawful practices described herein;
22 and, (2) awarding reasonable costs and attorneys' fees pursuant to Cal. Code Civ. Proc. § 1021.5.

SECOND CAUSE OF ACTION
Fraudulent Inducement
(On Behalf of Plaintiff and the Class)

25 | 57. Plaintiff incorporates by reference the foregoing allegations as if fully set forth
26 | herein.

1 58. As described with particularity in paragraphs 14 through 34 and throughout all
2 Counts of this Complaint, Symantec has used, and continues to use, marketing tactics it knows or
3 reasonably should know are false and misleading.

4 59. As an inducement for Plaintiff to purchase Symantec's software, Defendant
5 affirmatively represented to Plaintiff that: PC Tools Registry Mechanic possessed certain utility,
6 specifically that it would honestly and accurately scan his computer for harmful problems, increase
7 the speed and stability of his computer, and protect his privacy. Furthermore, through the software
8 itself, Symantec affirmatively represented that Plaintiff's "System Health" was "LOW" and that
9 "High Priority" errors existed on his computer.

10 60. The above affirmative representations were in fact false. In particular, Symantec's
11 software does not actually speed up the performance and stability of computers in the manner
12 described by Defendant, nor does it protect the user's privacy as represented. Likewise, the results
13 of the "free diagnostic scan" provided by the software were false, because PC Tools Registry
14 Mechanic did not perform an actual evaluation of Plaintiff's computer or any problems contained
15 on it.

16 61. The utility of a consumer product is a material term of any transaction because it
17 directly affects a consumer's choice of, or conduct regarding, whether to purchase a product. Any
18 deception or fraud related to the utility of a product is materially misleading.

19 62. Likewise, the price of a consumer product is a material term of any transaction
20 because it directly affects a consumer's choice of, or conduct regarding, whether to purchase a
21 product. Any deception or fraud related to the price of a product is materially misleading.

22 63. Symantec knew that its representations regarding the Scareware's utility were false,
23 and intentionally designed its public representations to mislead consumers about the utility of its
24 software, and programmed its software to falsely report computer errors and to deceive users about
25 the status of their computers.

26 64. Symantec intended that its fraudulent and unfair marketing misrepresentations would
27
28

1 induce consumers to rely on, and act based on, the false claims. That is the very reason Symantec
2 offered the free scans in the first place—to dupe unwary consumers into paying substantial amounts
3 of money for products that do not perform as represented by Defendant.

4 65. Plaintiff justifiably relied upon the above representations, and would not have
5 purchased Symantec's software but for the representations that Defendant's software would
6 perform the beneficial tasks listed above, and the representations that his computer's "System
7 Health" was "LOW" and that "High Priority" errors existed on his computer.

8 66. By using false and fraudulent marketing tactics that misrepresent the actual utility of
9 its Scareware, and inducing Plaintiff and the Class to purchase the Scareware based on those
10 misrepresentations, Defendant has engaged in fraudulent practices designed to mislead and deceive
11 consumers.

12 67. As a result of relying on Symantec's misrepresentations, Plaintiff has been damaged
13 in the amount of the purchase price of Defendant's software.

14 68. Plaintiff therefore prays for relief in the amount of the purchase price of Symantec's
15 software. Plaintiff further alleges that Symantec's conduct and misrepresentations were made with
16 malice and in conscious disregard for Plaintiff's rights, thereby entitling him to punitive damages
17 against Symantec in an amount sufficient to deter such conduct in the future.

THIRD CAUSE OF ACTION
Breach of Express Warranties
Pursuant to Cal. Comm. Code § 2313
(On Behalf of Plaintiff and the Class)

69. Plaintiff incorporates by reference the foregoing allegations as if fully set forth
herein.

23 70. Pursuant to California Commercial Code § 2313, the sale of Defendant's software
24 was accompanied with an express warranty of merchantability created by affirmations of facts and
25 promises made by Symantec through its advertising, websites, and in-software representations.

71. The express warranty of merchantability provided by Defendant included affirmations of fact and promises that its software would truthfully identify and repair critical PC

1 errors, increase computer speed, performance and stability; protect against privacy risks; remove
2 harmful errors; and “clean up” hard drives. In actuality, Defendant fraudulently designed its
3 software to falsely identify and/or exaggerate the presence of harmful errors, and misrepresent the
4 overall “System Health” of the computer to induce consumers to purchase its products.

5 72. Plaintiff and the Class relied upon these affirmations and promises when purchasing
6 Defendant's Scareware, and they formed the basis for the bargain, in that Plaintiff and the Class
7 believed that they were purchasing software that honestly and accurately fixed their computer
8 systems. But for Defendant's affirmations and promises, Plaintiff and the Class would not have
9 purchased the Scareware.

10 73. Defendant breached its express warranties because its software did not perform any
11 real diagnostic test on Plaintiff's or the Class's computer systems, and instead artificially and
12 arbitrarily reported harmful computer errors and reported the computer's "System Health" was
13 "LOW."

14 74. Defendant's breach injured Plaintiff and the Class because they purchased a product
15 of diminished value—software that does not actually perform the beneficial tasks represented to
16 them through Symantec's affirmations and promises about the utility of the software.

17 75. By serving this Complaint, Plaintiff and the Class hereby give Defendant notice that
18 it has breached its express warranty of merchantability and request maximum damages as provided
19 by the California Commercial Code.

FOURTH CAUSE OF ACTION
Breach of Contract
(On Behalf of Plaintiff and the Class)

22 76. Plaintiff incorporates by reference the foregoing allegations as if fully set forth
23 herein.

24 77. Plaintiff and members of the Class entered into agreements with Defendant whereby
25 Defendant agreed to sell, and Plaintiff and the Class agreed to give the Defendant a fixed amount in
26 exchange for, software that would remove legitimate computer errors from Plaintiff's and the

1 Class's computers.

2 78. Defendant expressly and/or impliedly agreed to provide Plaintiff and the Class a
3 product that would remove threats from their computer.

4 79. Plaintiff and the Class paid, and Symantec accepted, the purchase price of the
5 software products at issue, and therefore performed their obligations under the contracts.

6 80. Defendant breached the contract by providing Plaintiff and the Class with false
7 analysis about computer errors that did not exist in order to sell software products to Plaintiff and
8 the Class.

9 81. Defendant further breached its contract with Plaintiff and the Class by providing
10 software that failed to offer the benefits promised, namely, improvements in performance, privacy
11 protection, and security.

12 82. The aforementioned breaches of contract have proximately caused Plaintiff and the
13 Class economic injury and other damages, because they purchased a product that does not perform
14 as represented by Defendant.

FIFTH CAUSE OF ACTION
Breach of the Implied Covenant of Good Faith and Fair Dealing
(On Behalf of Plaintiff and the Class)

17 83. Plaintiff incorporates by reference the foregoing allegations as if fully set forth
18 herein.

19 84. In order to benefit from Defendant's supposed threat-removal software products,
20 Plaintiff and the Class affirmatively allowed Defendant's software to be installed on their
21 computers.

22 85. Symantec's agreement to install software to diagnose and remove threats from
23 consumers' computers in exchange for fees is a valid and enforceable contract between Plaintiff and
24 the Class on the one hand, and Defendant on the other.

25 86. Defendant breached the provisions of the agreement, specifically by not honoring its
26 responsibilities to perform truthful diagnostic and remedial operations.

87. California contract law recognizes the implied covenant of good faith and fair dealing in every contract.

88. Implicit in the Agreement, along with the explicit provisions, were contract provisions that prevented Defendant from engaging in conduct that frustrated or injured Plaintiff's and the Class's rights to receive the benefits of the Agreement.

89. Furthermore, Defendant was under an implicit obligation to comply with California's Unfair Competition Law.

90. Defendant has an affirmative obligation to honestly diagnose problems on consumers' computers and to honestly indicate whether problems exist. This obligation is a material term of the agreement. Defendant did not honor this obligation.

91. Defendant breached the implied covenant of good faith and fair dealing by failing to honestly and accurately inform consumers about the true condition of their computers, and further by failing to fully comply with the proscriptions of applicable statutory law.

92. Defendant's misconduct and breach of the implied covenant of good faith and fair dealing as described herein resulted in injury to Plaintiff and the Class in the form of price paid in excess of the Scareware's actual utility and/or money conferred on the Defendant by Plaintiff and the Class, in exchange for fully functional software, and knowingly and wrongfully retained by Defendant.

SIXTH CAUSE OF ACTION
Unjust Enrichment (in the alternative to Breach of Contract)
(On Behalf of Plaintiff and the Class)

93. Plaintiff incorporates by reference Paragraphs 1-42 as if fully set forth herein.

94. Count VI is expressly brought in the alternative to Count IV (breach of contract).

95. Defendant has knowingly received and retained benefits from Plaintiff and the Class under circumstances that would render it unjust to allow Defendant to retain such benefits.

96. By falsely informing Plaintiff and the Class that they needed to pay monies to repair problems that did not exist on their computers, Defendant knowingly received and appreciated benefits at the expense and to the detriment of Plaintiff and the Class.

97. Defendant's receipt of monies from Plaintiff and the Class allowed it to utilize those monies for its own purposes, without expending resources to perform its obligations under the contract.

98. Defendant appreciates or has knowledge of that benefit.

99. Under principles of equity and good conscience, Defendant should not be permitted to retain the monies belonging to Plaintiff and the Class that they were paid and that Defendant unjustly received as a result of its misconduct alleged herein.

PRAYER FOR RELIEF

WHEREFORE, Plaintiff James Gross, on behalf of himself and the Class, respectfully requests that this Court issue an order:

A. Certifying this case as a class action on behalf of the Class defined above, appointing James Gross as class representative, and appointing their counsel as class counsel;

B. Declaring that Defendant's actions, as set out above; violate California's Unfair Competition Law (Cal. Bus. & Prof. Code §§ 17200, *et seq.*);

C. Award damages, including statutory and punitive damages where applicable, to Plaintiff and the Class in an amount to be determined at trial;

D. Awarding injunctive and other equitable relief as is necessary to protect the interests of the Class and the Subclasses, including, *inter alia*: (i) an order prohibiting Symantec from engaging in the wrongful and unlawful acts described herein; and (ii) requiring Symantec to disclose and admit the wrongful and unlawful acts described herein and (iii) requiring Symantec to fully disclose the true nature of its software products and in the future;

E. Award Plaintiff and the Class their reasonable litigation expenses and attorneys' fees;

F. Award Plaintiff and the Class pre- and post-judgment interest, to the extent allowable;

G. Enter such other injunctive and/or declaratory relief as is necessary to protect the

1 || interests of Plaintiff and the Class;

H. Award such other and further relief as equity and justice may require.

DEMAND FOR JURY TRIAL

4 Plaintiff demands a trial by jury for all issues so triable.

Respectfully submitted,

6 || Dated: January 10, 2012

JAMES GROSS, individually and on behalf of all others similarly situated,

By: /s/ Sean P. Reis
One of Plaintiff's Attorneys

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**Pro hac vice* admission to be sought